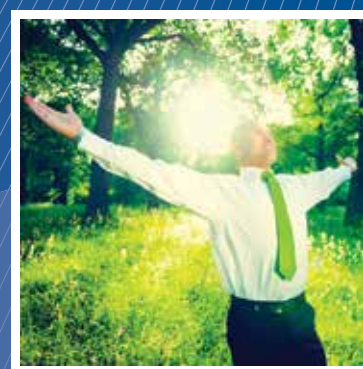


# Certified Ontological Coaching and Leadership Program



*Online  
Europe and UK 2021*



**Ontological  
Coaching Institute**  
Observing differently

## CERTIFIED ONTOLOGICAL COACHING AND LEADERSHIP PROGRAM

### OVERVIEW

The **Certified Ontological Coaching and Leadership Program (COCLP)** is one of the most in-depth and comprehensive coach training programs available in South Africa, Europe, the UK and the Asia Pacific region.

The ontological approach is an extraordinarily powerful methodology for effecting real change at the individual, team and organisational level. It is highly effective because it is based on a new practical understanding of the power of language, moods and conversations for behavioural and cultural change. As such, the program is highly relevant to the professional fields of coaching, organisational consulting, management and leadership.

Coaching and leadership is not something that is learned in a few months. Like any profession, it requires a curriculum that gradually builds key competences that are acquired through extensive experience and supervised practice. COCLP is an 18 month program that enables the development of full professional competence.



**COCLP is designed for those seeking both personal and professional wisdom in their lives. Participants are able to integrate major advances in understanding the nature of human existence and co-existence into their personal and professional lives, as the necessary experiential basis for professional coaching. They are able to simultaneously experience significant personal, professional and leadership development, along with the development of substantive coaching competence.**

The learning context is highly interactive and experiential. Full advantage is taken of the richness and depth of learning that occurs in interactions about real life experiences. This is supplemented by additional online conversations and email exchange. Each participant is deeply respected as a learner who brings a diversity of skills and experiences to the course. Full support is provided to ensure that learning opportunities in the program are maximised and individuals can grow and apply their leadership and coaching skills immediately.

**In Europe and the UK, the Certified Ontological Coaching and Leadership Program is offered in association with Neuroceptive Leadership.**



## INTRODUCING A UNIQUE AND POWERFUL APPROACH TO LEARNING, LEADING AND COACHING

In a world of increasing complexity and uncertainty, generated by what seems like relentless and accelerating change, coping effectively and living a meaningful life have become central issues in our everyday existence. Dealing with these issues requires learning and addressing a critical question: **“What learning is necessary to live and work well?”**

Ontological coaches and leaders are skilful facilitators of profound learning that generates genuine transformation and more powerful and constructive ways of engaging with different aspects of life and work.

**Ontology** focuses on our **Way of Being**, which is a dynamic interrelationship between three areas of human existence – **language, emotions and body**. Way of Being contains our often deep-seated perceptions and attitudes and is the underlying driver of our behaviour and communication. Ontological Coaching has a holistic orientation that respectfully generates learning in all three areas of language, emotions and body as the catalyst for substantive and sustainable change.

COCLP will assist coaches, leaders and business consultants to develop a uniquely powerful way of observing and working with organisations. An organisation is seen as a network of conversations, relationships and commitments. How well people converse, relate, and manage their commitments, has a major bearing on performance and productivity. Leadership and management effectiveness is fundamentally about conversations and relationships. Shifts in Way of Being, individually and collectively, underpin the enhancement of conversational and relational competence, and are central to improved work practices, cultural change and lasting organisational transformation.





## HOW YOU WILL BENEFIT FROM THIS PROGRAM

The distinctions provided in the Certified Ontological Coaching and Leadership Program will enable you to become a more powerful observer of yourself and others. You will acquire a new set of distinctions and competences for working with individuals and teams. These will enable you to observe the continuous interrelationship between how people speak, listen and converse with each other, their moods and the language of their bodies. These new ways of observing will enable you to open up possibilities for others which, even though were there before them, they could not see.

### ***On successful completion of the program, you will be able to:***

- Coach to a high level of competence across a wide range of personal, professional and organisational issues, and at a deeper level than is available in other coaching programs
- Lead authentically with greater influence and impact
- Facilitate and consult with organisations in ways that result in improved productivity, collaboration and trust
- Greatly increase your ability and capacity for living wisely and taking effective action
- Develop more constructive and mutually fulfilling relationships in both your personal and professional life

As a graduate of the program, you will also be eligible to become part of an international network of ontological practitioners working as Executive Coaches and Organisational Consultants and experience the benefits of continual professional learning, support and business opportunities.

## WHO WILL BENEFIT FROM ATTENDING THIS PROGRAM?

COCLP is highly applicable for:

- Existing and aspiring coaches
- Leaders and managers
- Organisational consultants
- Professionals operating in highly people-focused environments
- Individuals interested in substantive personal development

## ICF ACCREDITATION

This program has been granted Accredited Coach Training Program (ACTP) status by the International Coach Federation (ICF). It consists of 200+ hours of coach specific training that meets the theoretical aspect of MCC level credential.





## PROGRAM CONTENT

COCLP is conducted over three progressive levels. By fully engaging in the course, participants will embody key ontological distinctions to substantially enhance their own lives, and apply them with increased competence in coaching conversations.

### LEVEL 1: THE LINGUISTIC BASIS OF ONTOLOGICAL COACHING

This level focuses on learning to utilise a new understanding of language in everyday interactions and coaching. Although the primary focus is on language and the application of specific linguistic tools, there is a continual integration with the domains of emotions and body.

#### ***At the end of Level 1 you will be able to:***

- Understand the conceptual framework and principles of Ontological Coaching
- Apply a different and deeper approach to the role of listening in coaching and leading
- Understand how specific linguistic actions shape reality and how they are used effectively in coaching to shift behaviour in individuals, teams, and organisationally
- Ask powerful questions that shift the client's perspectives, and create new possibilities for living, working and learning
- Utilise powerful conversational strategies for dealing with change
- Apply the ethics of Ontological Coaching to generate deep trust and rapport in coaching conversations and as a leader

### LEVEL 2: EMOTIONAL LEARNING AND ONTOLOGICAL COACHING

Humans are much more than rational beings. Equally important, if not more so, we are emotional beings. Neuroscience shows that emotional experiences have a powerful impact on human behaviour and communication. Being able to lead others and coach competently in the emotional sphere is an integral part of being an ontological coach. This requires participants to engage in emotional learning.

#### ***At the end of Level 2 you will be able to:***

- Understand the pivotal role of moods and emotions for deep and sustainable change
- Recognise, work with and shift the ways moods and emotions impact on communication, behaviour and performance
- Observe and work with the interconnection between basic moods, body posture and language
- Provide people with strategies to manage their moods and emotions
- Ensure you are in the most appropriate emotional frame for coaching and your leadership role
- Understand the connection between emotions, energy and health, their link to coaching and for creating a culture that gets the best results

### **LEVEL 3: THE PROFESSIONAL PRACTICE OF ONTOLOGICAL COACHING**

Level 3 is about consolidating and extending the distinctions and competences learned in the previous two levels. In addition, a deeper practical appreciation of the role of the body in Ontological Coaching is developed, along with the application of an ontological framework for working in organisations as a coach, leader or consultant.

#### ***At the end of Level 3 you will be able to:***

- Coach effectively in all three areas of language, emotions and body
- Effectively apply the ontological framework to generate organisational improvement and cultural change
- Engage in effective self coaching to generate learning and change
- Build your identity as an ontological practitioner and be clear about post-course applications

In addition to participants coaching each other throughout the program, essential practical learning occurs in this level through coaching conversations with people outside the course and facilitating culture and leadership development workshops outside the course. Participants report on these experiences and their clients submit evaluation forms to course leaders/mentor coaches.

### **PROGRAM STRUCTURE**

Full advantage is taken of the richness and depth of learning that occurs in face-to-face interactions. Participant learning and engagement in the 18-month program consists of the following:

- A total of 29 interactive and experiential workshop days with program leaders
- Participation in learning groups conducted on a fortnightly basis
- Individual assignment work
- Participation in at least 55 supervised coaching conversations throughout the program

A Mentor Coach will be available to provide ongoing support, which includes coaching.

An average of 6-8 hours per week is required to engage comprehensively in the course to maximise learning.

### **ASSESSMENT**

There are five main areas of assessment required to complete the program:

- Attendance at all conferences
- Completion of structured assignments (23 in total)
- Learning group participation
- Development and delivery of two public workshops
- Competence in coaching interactions

Whilst participants are encouraged to keep up to date with assignments, it is recognised that commitments outside the program may not always make this possible. The flexible nature of the program means that a suitable time frame for assignment submission can be negotiated whilst ensuring continued progress towards coaching competence.



## WHAT OUR GRADUATES SAY ABOUT THE PROGRAM

“This coaching and leadership course has been profound and transformative for me, personally and professionally. It is a challenging task to put into words something that has been so transformative. I am a much more powerful observer in so many aspects of my life. As a husband and father, I have become a more compassionate and loving man and I am far less angry and judgmental. As a family physician with 20 years of experience, I have learned how to listen to my patients in a profoundly new way, to help them accept what is, and to reach for what could be, more effectively than ever before. I am extremely grateful for the experience and the possibilities this course has opened up for me and very excited about the different future I am creating.”

*Jim Theis, MD  
New Orleans, USA*

“After all my years of training and being exposed to many top drawer leadership perspectives and frameworks, the likes of Scharmer, Wheatley, Senge, Kantor, Colin's, etc., I can honestly say that Ontology of the Human Observer as a body of wisdom is fundamental and is the foundation upon which the rest finds its depth, place, and value.”

*Vicky Coates, Consultant and Coach  
Cape Town, South Africa*

“This is undoubtedly the best investment I have ever made in my career and life generally. COCLP has supported me end-to-end through a massive transition in my life circumstances and way of being, and I am very grateful for the opportunity to have participated in such a profoundly meaningful program. It is extremely gratifying to see the positive impact that the ontological approach has had on my clients in the relatively short time that I have been applying it.”

*Chyonne Kreltshheim, Executive Coach  
Melbourne, Australia*

“The Ontological Coaching Program is one of the best and most intense programs I have done so far. It is valuable for every coach and trainer and provides helpful concepts, methods and techniques. Especially the concept of our way of being, which helped me to develop myself and my way of coaching. I can't imagine not working on all three levels (language, body and emotions) anymore. For people who are motivated and willing to study and to practice every week, this is the program I would recommend. It will change your life and it will help you to become more successful in whatever you want to achieve.”

*Stefanie Thies, Executive Coach and Coach Trainer  
Dusseldorf, Germany*

“My intention for engaging in the Ontological Coaching Program was to enhance my ability as an executive coach. My expectations have been far exceeded and the learning has proven to be applicable at a much broader level. As an executive coach and trainer it has provided me with insights into how I can work more effectively to assist clients in dealing with change. The program content has given me the depth of knowledge to feel both confident and comfortable in dealing with any level of coaching client or challenging situation.”

*Oliver Love, Director and Executive Coach  
CFT Asia, Hong Kong*

More testimonials from previous participants can be found at [www.ontologicalcoaching.com.au](http://www.ontologicalcoaching.com.au)

Past participants are also available for personal conversations to speak first hand of their experiences of doing the program and applying their learning.



## ABOUT THE ONTOLOGICAL COACHING INSTITUTE

The Ontological Coaching Institute (OCI) is an international educational, coaching and consulting company specialising in the application of Ontology for:

- Coach Training
- Executive Coaching
- Leadership Excellence
- Organisational Consulting

Ontology is an in-depth framework that gets to the heart of how people function, learn and change. Based on an advanced practical understanding of the power of language, moods and conversations Ontology is the new knowledge for genuine individual and organisational transformation. Application of the methodology generates profound learning for sustainable behavioural and cultural change.

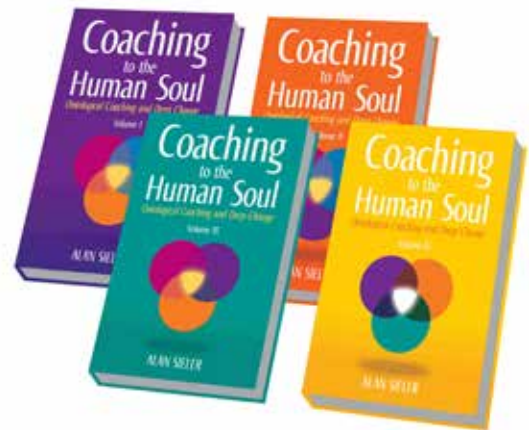
Whilst there is substantial intellectual foundation to Ontological Coaching, the OCI's coach training programs are highly practical, experiential and 'hands on'. Since 1996, the OCI has trained over 5000 professionals through their public programs.

The Ontological Coaching Institute operates in Europe, South Africa and the Asia-Pacific region. Client organisations include: ANZ Bank, CSIRO, ExxonMobil, Gold Coast City Council, Jemena, Juta, Queensland Department of Natural Resources and Water, Shangri-La Hotels, Victorian Building Authority, Victorian Department of Treasury and Finance, Department of Regional Australia, Local Government, Arts and Sport.

## COACHING TO THE HUMAN SOUL ONTOLOGICAL COACHING AND DEEP CHANGE

VOLUMES I, II III AND IV  
BY ALAN SIELER

Alan Sieler's pioneering work in providing a written articulation of the essence of Ontological Coaching is internationally recognised, selling in over 45 countries. His four **Coaching to the Human Soul** publications are being used in organisational development in such corporations as NASA, Hewlett Packard and Intel. The books are also being used in coaching and leadership programs in universities in the United States, South Africa and Australia, as well as other coach training courses.



*"Theory without practice is foolish, practice without theory is dangerous."*

Ancient Chinese Philosophy



## PROGRAM LEADERS AND MASTER COACHES

### ALAN SIELER

Alan is the founder and Director of the Ontological Coaching Institute. As a world leader in ontological coaching he has written extensively on the relevance of Ontology to living, working, learning and coaching. His professional experience in education, training and consulting is extensive, having worked with multinational corporations and national organisations from Australia, New Zealand, Hong Kong, Singapore, the United States and South Africa. Alan focuses on the communication processes that build a collaborative and high performance organisational culture. His work as a consultant, workshop leader and executive coach is solidly grounded and highly engaging.



### KAREN WHITE

Karen White has been coaching for 15 years following a career in the corporate world for 20 years. She held key leadership roles, spanning strategic and operational business areas. What characterised her advancement was a love of learning, which was reflected in her leadership style. This approach continues to be a key driver as a co-leader on the program.



Working with individuals, teams and organisations, she supports people to get the results they want, and enables them to be their best self. She has worked with blue chip companies locally, in Africa and internationally. She is an ICF Master Certified Coach and the Director of Training for the Certified Ontological Coach Program.

Karen has built collaborative partnerships with key leaders in the coaching industry internationally in order to add value in the markets she works (South Africa, USA, and Europe) and to grow the skill and professionalism of coaching.

## PROGRAM SCHEDULE 2021/2022

COCLP is an 18 month program during which participants work through three consecutive levels to complete the program requirements.

The next program commences March 2021:

**Level 1:** 25 March 2021 - 9 September 2021

**Level 2:** 3 November 2021 - 1 April 2022

**Level 3:** 30 May 2022 - 20 October 2022

Completing the introductory Ontological Coaching and Leadership in Action workshop is an essential prerequisite for participating in the COCLP. This workshop is the first three days of the Opening Conference of the course.

The program is built around 9 conferences totalling 29 interactive and experiential days. Participants will also work through course material individually and in small learning groups.

Conference dates for the 2021/2022 program are as follows:

### Level 1:

*Opening Conference*

25, 27, 29 and 31 March 2021

*Mid-Level Conference*

4 - 5 June 2021

*Closing Conference*

Four days between 1-9 September 2021

### Level 2:

*Opening Conference*

3, 5, 8, and 10 November 2021

*Mid-Level Conference*

21 - 22 January 2022

*Closing Conference*

Four days between 28 February - 5 March 2022

### Level 3:

*Opening Conference*

30 May, 1, 3 and 5 June 2022

*Mid-Level Conference*

29 and 31 August 2022

*Closing Conference*

24, 26 and 28 October 2022

## PROGRAM FEES FOR 2021/2022:

Two payment options are available, which includes a course booklet with the required training materials.

### OPTION 1: Total Program Fee: €10,300 excl. VAT

*Payable in full by 12 February 2021*

### OPTION 2: Total Program Fee: €10,800 excl. VAT

*Payable in 3 instalments as follows:*

**Level 1: €3,600** (payable in full by 5 March 2021)

**Level 2: €3,600** (payable in full by 13 October 2021)

**Level 3: €3,600** (payable in full by 9 May 2022)

For colleagues who have already completed the 3 day Ontological Coaching and Leadership in Action workshop there is a €1,000 reduction in fees.

### REGISTRATION FEE AND CANCELLATION POLICY:

- Full refund less 15% admin fee for cancellation 60 days or more before conference date.
- Returning completed registration form and payment of fees will be deemed acceptance of booking and cancellation policy.
- Substitute delegates are acceptable.
- Less than 60 days prior to course, cancellation fees of up to 70% can only be offered if the booked place is re-sold prior to commencement.

### FOR FURTHER INFORMATION:

For enquiries about course content please contact:

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or

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## ENROLMENT FORM CERTIFIED ONTOLOGICAL COACHING AND LEADERSHIP PROGRAM EU AND UK 2021 INTAKE

PLEASE RETURN COMPLETED ENROLMENT FORM BY EMAIL TO: [merwe@bluewin.ch](mailto:merwe@bluewin.ch)

Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Postcode: \_\_\_\_\_

Home Phone: \_\_\_\_\_

Work Phone: \_\_\_\_\_

Mobile/Cell: \_\_\_\_\_

Email: \_\_\_\_\_

Conference venues: to be announced.

Conference times: 9.00am - 6.00pm each day.

**I wish to pay (please tick)**

All pricing excludes VAT

**OPTION 1:** Total Program Fee - €10,300

**OPTION 2:** Level 1 – €3,600

If payment is made by a business/company and an invoice is required, please provide invoice details:

**Company Name:** \_\_\_\_\_

**Contact Person:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Email to:** \_\_\_\_\_

**PAYMENT METHOD (please tick)**

Visa     Mastercard     Bank Transfer

**Credit Card No:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Expiry Date:** \_\_\_\_\_

**Amount:** € \_\_\_\_\_

**Cardholder Signature:**  
\_\_\_\_\_

**BANK TRANSFER:**

**Bank:** Post Finance Basel

**Account Name:** PF & RL van der Merwe

**Account Number:** 91-414860-3

**IBAN Number:** CH76 0900 0000 9141 4860 3

**BIC:** POFICHBEXXX

Please insert your name/company name as a reference.

*We look forward to learning and  
working together.*

[www.ontologicalcoaching.com.au](http://www.ontologicalcoaching.com.au)



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