

# Ontological Coaching and Leadership in Action

*Cape Town  
South Africa 2018*

An experiential workshop on a  
powerful new approach to  
coaching and leadership



  
the human connection

 **Ontological  
Coaching Institute**  
Observing differently

## ONTOLOGICAL COACHING AND LEADERSHIP IN ACTION

**The Ontological Coaching Institute and The Human Connection present Ontological Coaching and Leadership in Action – a three-day workshop introducing a powerful new approach to personal and organisational coaching.**

**Join us for a profound learning experience that will allow you to:**

- Engage with a powerful, highly effective approach to coaching and leading, capable of generating deep positive change
- Greatly increase your own ability and capacity for masterful living and action
- Lead authentically with greater influence and impact
- Develop more constructive and mutually fulfilling relationships in both your personal and professional life

*“Theory without practice is foolish, practice without theory is dangerous.”*

Ancient Chinese Philosophy

## INTRODUCING A UNIQUELY POWERFUL APPROACH TO LEARNING, LEADING AND COACHING

**Ontological Coaching** is an extraordinarily powerful methodology for generating real change at the individual, team and organisational level. It is highly effective because it is based on a new practical understanding of the power of language, moods and conversations for sustainable behavioural and cultural change.



**Ontological Coaching** focuses on our **Way of Being**, which is a dynamic interrelationship between three areas of human existence – **language, emotions and body**. Way of Being contains our often deep-seated perceptions and attitudes and is the underlying driver of our behaviour and communication. Ontological coaching has a holistic orientation that respectfully generates learning in all three areas of language, emotions and body as the catalyst for substantive and sustainable change.



## WORKSHOP CONTENT

The workshop is interactive and highly experiential and includes coaching practice.

### At the end of the workshop, you will be able to:

- Understand the conceptual framework and principles of Ontological Coaching
- Understand how specific linguistic actions shape reality and how they can be used effectively in coaching to shift behaviour
- Apply a different and deeper approach to the role of listening in coaching
- Understand the pivotal role of moods and emotions in coaching for deep and sustainable change
- Recognise, work with and shift the ways moods and emotions impact on communication, behaviour and performance
- Observe and work with the interconnection between basic moods, body posture and language

## WHO WILL BENEFIT FROM ATTENDING THIS WORKSHOP?

Ontological Coaching and Leadership in Action is highly applicable for:

- Existing and aspiring coaches
- Organisational consultants, leaders and managers
- Professionals operating in highly people-focused environments
- Individuals interested in substantive personal development

## ICF APPROVED COACH EDUCATION

This workshop is recognised by the ICF as 22.5 Continuing Coach Education Units (CCEU) in Core Coaching Competencies.

## ABOUT THE ONTOLOGICAL COACHING INSTITUTE

The Ontological Coaching Institute (OCI) is an international educational, coaching and consulting company specialising in the development of coaches, leaders and managers. As one of the most highly regarded coach training schools in the Asia-Pacific region, the OCI specialises in a powerful and highly effective methodology called Ontological Coaching. Whilst there is substantial intellectual foundation to Ontological Coaching, the OCI's coach training programs are highly practical and 'hands on'.

Alan Sieler is the founder and Director of the Ontological Coaching Institute. As a world leader in ontological coaching he has written extensively on the relevance of Ontology to living, working, learning and coaching. Alan focuses on the communication processes that build a collaborative and high performance organisational culture. His work as a consultant, workshop leader and executive coach is solidly grounded and highly engaging.

## ABOUT THE HUMAN CONNECTION

The Human Connection has focused on Executive Coaching and Leadership Development work for the past 10 years, as well as coach development and training. A key focus has been on building collaborative partnerships with leaders in the coaching industry internationally in order to add value to the South African market place and to grow the skill and professionalism of coaching.

Karen White and Erma Steyn work with individuals, teams and organisations, supporting people to achieve the results they want and enabling them to be their best selves. They have worked with blue chip companies locally, in Africa and internationally. Karen is an ICF Master Certified Coach and Erma a Professional Certified Coach.

## WORKSHOP DATES & FEES FOR 2018: CAPE TOWN, SOUTH AFRICA

WORKSHOP DATES	WORKSHOP TIMES	STANDARD WORKSHOP FEES (excl. VAT)	EARLY BIRD DISCOUNT (excl. VAT)
16 – 18 April 2018	8.30am – 5.30pm Daily	R9,900	R9,100 payable in full by 16 March 2018
11 – 13 July 2018	8.30am – 5.30pm Daily	R9,900	R9,100 payable in full by 13 June 2018
24 – 26 October 2018	8.30am – 5.30pm Daily	R9,900	R9,100 payable in full by 26 September 2018

**VENUE:** Old Mutual House, 33 Klaassens Road, Constantia, South Africa

### REGISTRATION FORM: ONTOLOGICAL COACHING AND LEADERSHIP IN ACTION WORKSHOP

PLEASE RETURN COMPLETED FORM TOGETHER WITH PROOF OF PAYMENT BY EMAIL TO:

[karen@thehumanconnection.co.za](mailto:karen@thehumanconnection.co.za)

#### WORKSHOP DATES FOR 2018

Please tick required dates

16 – 18 April 2018

11 – 13 July 2018

24 – 26 October 2018

#### VENUE:

Old Mutual House, 33 Klaassens Road,  
Constantia, South Africa

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Town/City: \_\_\_\_\_

Postcode: \_\_\_\_\_

Home Phone: \_\_\_\_\_

Work Phone: \_\_\_\_\_

Mobile: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

I wish to pay (please tick)  
(All pricing excludes VAT)

**EARLY BIRD FEE: R9,100**  
(payment to be received in full by specified date)

**STANDARD FEE: R9,900**

I require an invoice for (please tick)

**EARLY BIRD FEE**

**STANDARD FEE**

Please provide invoicing details below:

Company Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_

Email to: \_\_\_\_\_

VAT Number: \_\_\_\_\_

#### PAYMENT METHOD BY EFT TO:

**Account Name:** The Human Connection cc

**Bank:** First National Bank

**Account Number:** 62212059861

**Branch Code:** 20-14-09

**REF:** Please insert your name or company name as a reference.

#### FOR ENQUIRIES AND FURTHER INFORMATION:

Please contact:

KAREN WHITE at The Human Connection

Phone: +27 83 455 4744

Email: [karen@thehumanconnection.co.za](mailto:karen@thehumanconnection.co.za)

#### REGISTRATION CANCELLATION POLICY:

- Full refund less 15% administration fee for cancellation 31 days or more before workshop date.
- 50% refund for cancellation 16-30 days before workshop.
- No refund for cancellation less than 15 days before workshop.
- Returning a completed registration form and payment of your course fees will be deemed an acceptance of the course booking and cancellation policy.

  
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Corporate & Personal Transformation  
[www.ontologicalcoaching.com.au](http://www.ontologicalcoaching.com.au)

**The Human Connection**  
[www.thehumanconnection.me](http://www.thehumanconnection.me)